

ABC Distribution and Service Corp.

MONTHLY COMPARATIVE FINANCIAL REPORT

INCOME STATEMENT

Account #	Description	Jan 31, 03	Feb 28, 03	Mar 31, 03	Apr 30, 03	May 31, 03	Jun 30, 03	Jul 31, 03	Aug 31, 03	Sep 30, 03	Oct 31, 03	Nov 30, 03	Dec 31, 03	YTD AMOUNT
REVENUES														
400-01-00	Distribution sales (history)	0	0	0	0	290,044	0	0	0	0	0	0	0	290,044
400-01-01	Distribution sales - East	236,918	220,334	231,350	225,723	267,430	0	0	0	0	0	0	0	1,182,755
400-01-02	Distribution sales - West	122,013	113,472	119,145	116,762	139,997	0	0	0	0	0	0	0	611,389
400-02-00	Service fees	0	0	0	0	3,000	0	0	0	0	0	0	0	3,000
400-02-01	Service fees - East	7,816	7,269	7,632	7,480	14,165	0	0	0	0	0	0	0	44,362
400-02-02	Service fees - West	3,958	3,681	3,865	3,788	5,562	0	0	0	0	0	0	0	20,854
400-03-01	Freight charges - East	5,020	4,688	4,902	4,804	5,359	0	0	0	0	0	0	0	24,753
400-03-02	Freight charges - West	2,362	2,196	2,306	2,280	3,364	0	0	0	0	0	0	0	12,488
425-00-01	Returns & allowances - East	-3,945	-3,669	-3,853	-3,775	-3,775	0	0	0	0	0	0	0	-19,018
425-00-02	Returns & allowances - West	-1,356	-1,261	-1,324	-1,298	-1,298	0	0	0	0	0	0	0	-6,538
TOTAL REVENUES		372,784	346,689	364,024	355,743	723,848	0	0	0	0	0	0	0	2,164,089
COST OF SALES														
450-01-00	Purchases	0	0	0	0	162,704	0	0	0	0	0	0	0	162,704
450-01-01	Purchases - East	64,727	60,196	63,206	61,942	58,225	0	0	0	0	0	0	0	308,297
450-01-02	Purchases - West	46,110	52,882	55,526	54,416	86,050	0	0	0	0	0	0	0	294,984
450-02-00	Freight	0	0	0	0	555	0	0	0	0	0	0	0	555
450-02-01	Freight - East	2,435	2,459	2,508	2,558	3,364	0	0	0	0	0	0	0	13,324
450-02-02	Freight - West	1,082	1,092	1,114	1,137	1,503	0	0	0	0	0	0	0	5,928
450-03-01	Warehouseman payroll - East	30,281	30,887	31,195	27,169	38,304	0	0	0	0	0	0	0	157,836
450-03-02	Warehouseman payroll - West	7,292	7,438	7,513	5,844	9,014	0	0	0	0	0	0	0	37,101
450-04-01	Service man payroll - East	1,858	1,895	1,914	1,666	2,315	0	0	0	0	0	0	0	9,647
450-04-02	Service man payroll - West	823	839	848	1,472	1,506	0	0	0	0	0	0	0	5,489
450-10-00	Cost of Goods Sold	0	0	0	0	945	0	0	0	0	0	0	0	945
TOTAL COST OF SALES		154,607	157,689	163,825	155,204	364,466	0	0	0	0	0	0	0	996,812
TOTAL GROSS PROFIT		-218,177	-189,000	-200,199	-200,539	-359,361	0	0	0	0	0	0	0	-1,167,277.29