

ABC Distribution and Service Corp.
SALES AND COST OF SALES RECONCILIATION

Report Parameters:
 For the Period: 07/12/2001 through 07/12/2003
 Report Printed in Detail Format

400-01-00 Distribution sales (history)

Cust #	Item #	Description	Sales Amount	Total Cost	Profit	Profit %
01-ABF American Business Futures						
	1001-HON-H252	HON 2 DRAWER LETTER FLE W/O LK	319.20	136.24	182.96	57.3
	2480-8-50	DESK FILE 8" CAP 50	33.20	15.45	17.75	53.5
	2481-5-50	DESK FILE 5 1/4" CAP 50	37.91	15.96	21.95	57.9
	2551-3-50	DESK FILE 3 1/2" CAP 50	23.70	11.23	12.47	52.6
	6657-24-20-12	SOUND CVR 24.5"W 20"D 12"H LQ	790.00	484.00	306.00	38.7
	8972	UNIVERSAL 5 1/4" DSDD FLEX DSK	224.24	78.40	145.84	65.0
	D1000-BBW/LIGHT	BOOK BIN W/FLUORESCENT LIGHT	130.00	65.00	65.00	50.0
	GB-EL04MS-14	RJ-11 4 WIRE MOD CABLE 14 FT	35.90	9.50	26.40	73.5
	GB-MD791	MODEM 9600 FAST POLL	1,995.00	0.00	1,995.00	100.0
Total for Customer # 01-ABF:			3,589.15	815.78	2,773.37	77.27%
01-BRESLIN Breslin Parts Supply						
	2480-8-50	DESK FILE 8" CAP 50	9,130.25	4,558.64	4,571.62	50.1
	8972	UNIVERSAL 5 1/4" DSDD FLEX DSK	132.50	49.00	83.50	63.0
Total for Customer # 01-BRESLIN:			9,262.75	4,607.64	4,655.12	50.26%
01-SHEPARD Shepard Motorworks						
	D1000	DESK 72" X 30"	283,500.00	157,500.00	126,000.00	44.4
Total for Customer # 01-SHEPARD:			283,500.00	157,500.00	126,000.00	44.44%
02-CUSTOM Custom Craft Products						
	ARS-9201	ART SPECIALTY GINGER JAR LAMP	1,601.10	919.44	681.66	42.6
	GLOB-V-3060-25W	GLOBE FOLDING TABLE 30x60	179.20	88.50	90.70	50.6
	GLOB-V-3096-25W	GLOBE FOLDING TABLE 30x96	553.65	327.75	225.90	40.8
	GLOB-V-3696-25W	GLOBE FOLDING TABLE 36x96	524.00	295.40	228.60	43.6
	PFS-007-CABLE	EIA RS232 CABLE 7 CONDUCTOR	180.00	110.00	70.00	38.9
	PFS-007-CONN-F	EIA RS232 CONECT 7 CONDUCTOR F	130.00	82.50	47.50	36.5
	PFS-007-CONN-M	EIA RS323 CONECT 7 CONDUCTOR M	195.00	123.75	71.25	36.5
	VOG-CM-CASTERS	CASTERS (SET OF 4, 2 W/LOCK)	204.60	134.55	70.05	34.2
	VOG-CM-MP-B	MODESTY PANEL	126.00	82.50	43.50	34.5
	VOG-CM-MSC	STORAGE CUBE	2,134.00	1,158.16	975.84	45.7
	WJ-M-2107-B	POST BINDER 3/8 X 1 (100)	371.52	181.80	189.72	51.1
	WJ-M-2109-A	POST BINDER 3/16 X 1/2 (100)	142.00	63.75	78.25	55.1
Total for Customer # 02-CUSTOM:			6,341.07	3,568.10	2,772.97	43.73%
02-GREALAR Greater Alarm Company						
	1001-HON-H252	HON 2 DRAWER LETTER FLE W/O LK	781.20	342.50	438.70	56.2
	4886-18-14-3	PAPER CADDY 18"W 14"D 3"H	135.00	67.81	67.19	49.8
Total for Customer # 02-GREALAR:			916.20	410.31	505.89	55.22%
02-JELLCO Jellco Packing						
	8971	UNIVERSAL 5 1/4" SSDD FLEX DSK	111.50	0.00	111.50	100.0
	GB-EL04MS-14	RJ-11 4 WIRE MOD CABLE 14 FT	21.54	5.70	15.84	73.5
	GB-MD791	MODEM 9600 FAST POLL	1,895.25	1,107.50	787.75	41.6
Total for Customer # 02-JELLCO:			2,028.29	1,113.20	915.09	45.12%
02-ORANGE Orange Door & Window Co.						
	ARS-9101	ART SPECIALTY WALNUT CNDL LAMP	179.90	89.75	90.15	50.1
	ARS-9401	ART SPECIALTY EMP CANDLE LAMP	129.95	65.25	64.70	49.8
Total for Customer # 02-ORANGE:			309.85	155.00	154.85	49.98%
400-01-00 Total:			305,947.31	168,170.03	137,777.28	45.03%